



চট্টগ্রাম বন্দর কর্তৃপক্ষ
PRESENTS



MARINETECH BANGLADESH

Expo & Conference on Marine Trade

THE LARGEST **INTERNATIONAL** EXHIBITION
ON **MARITIME INDUSTRY** IN BANGLADESH



POST SHOW REPORT

5831 VISITORS	170 STALLS	25 SPEAKERS	94 EXHIBITORS	05 SESSIONS
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Co-sponsors



27 | 28 | 29 **JULY 2023**
10:00 am to 8:00 pm
Open for All



International Convention
City Bashundhara (ICCB)
Kuril, Dhaka, Bangladesh

www.marinetechbd.com

Overview

Bangladesh have embarked on a journey of transforming itself into a “Smart Bangladesh to be built by 2041”. Therefore, the government is very keen to promote their recent maritime development initiatives by addressing the challenges of modernizing Bangladesh's maritime infrastructure worldwide.

Backdrop as above, ExpoNet Exhibition had organized the 5th International MarineTech Bangladesh Expo & Dialogue on last 27th to 29th July, 2023 at International Convention City Basundhara (ICCB), Dhaka, Bangladesh to implement the SDGs-2030 and Vision-2041.



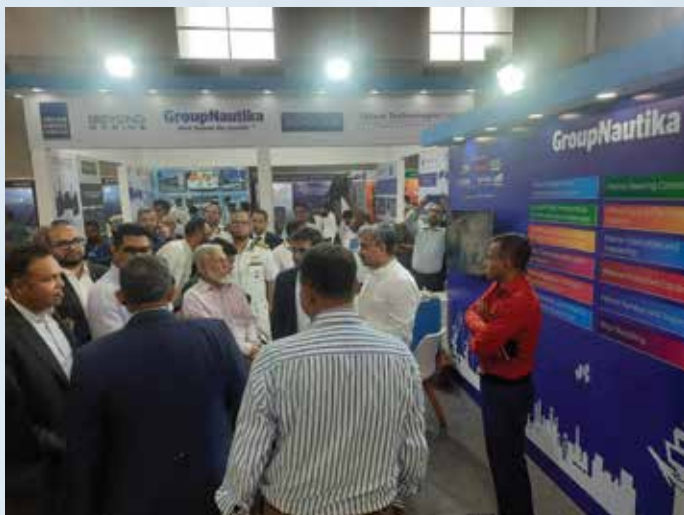
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Speakers

— A big thank you to all



"Good days are here for the shipping industry, as the Union Government has an open door policy for the stakeholders."

The country's shipyards are playing an important role in shipbuilding. Dying government dockyards and shipyards are moving forward as they are handed over to the Navy. Besides, Bangladesh has made remarkable progress in terms of environmental, occupational safety and health in the ship recycling industry, said Industries Minister **Nurul Majid Mahmud Humayun**.

In the speech of the chief guest, the Bangladesh government wants to become a "ship-building nation" from a "ship-buying nation". The Prime Minister has announced the development of shipbuilding and ship repair industry in Payra port area. If the proposed project is finalised, the Ministry of Industry or BSEC will provide land in the area adjacent to Payra port on behalf of the Bangladesh government and the government will provide all possible support for the establishment of a world-class shipbuilding factory.

Mr. Nurul Majid Mahmud Humayun, MP

Minister, Ministry of Industries

Although maritime business is not a new concept in the global arena, most of the world's maritime nations are not capable of fully benefiting from the knowledge and techniques of the field. Due to the scarcity of knowledge about the nature of maritime businesses, niche market analysis, and competitive advantage analysis, most developing countries, such as Bangladesh, are lagging behind in maritime business. Nowadays, entrepreneurs are more interested in the expansion of such types of businesses in developing maritime countries such as Bangladesh.

Maritime Businesses are classified businesses area dealing with economic, commercial, legal, and operational areas of marine trades. It is essential for a complete and effective realization of global shipping and its interrelated entities like port logistics, supply chains, and other maritime service sectors

Mr. Shajahan Khan, MP

Former Shipping Minister and
Chairman. Parliamentary Standing Committee, Ministry of Liberation. War Affairs



Speakers

— A big thank you to all



In order to advance the maritime sector of Bangladesh, it is necessary to prevent the brain drain of this sector because the shipping sector has to survive by competing. In order to get quality products and services, we need to get quality shipping personnel. For this purpose, the government has established Maritime University to produce shipping graduates according to international standards.

While Korea earns 36 percent of its income from shipping, Bangladesh's income is less than 1 percent, so the 8th FYP during the 2020-2025 period has given special importance to Blue Economy to develop Bangladesh as an export-based country.

Dr. Shamsul Alam

Minister of State, Ministry of Planning

Private investors must be encouraged to invest in the maritime sector of the country to meet the goal of Vision 2041, said **Payra Port chairman** Rear Admiral Golam Sadeq. He urged the capabilities of Bangladesh's maritime sector should be highlighted at the international level by the private sector stakeholders to come forward with new maritime business initiatives.

"This will result in more foreign investment in our country. We will be able to develop this maritime sector as the main economic driving force of the country through partnership with them.

Future Smart Bangladesh will be cost effective, sustainable, knowledge based, intelligent and innovative. Supply of goods must be fast and efficient to maintain the pace of sustainable development in the country.

He mentioned that one of the primary objectives for international maritime trade by 2030 is to transform Bangladesh's maritime sector into an environment-friendly industry through the implementation of digitization and decarbonization initiatives.

Rear Admiral Golam Sadeq

(G) NGP, ndc, nsc, psc, BN, SDS (Navy),
Chairman, Payra Port Authority



While maintaining friendly relations with our neighbouring countries, we have managed to safeguard our maritime borders without any trouble. It is a citable example in today's world.

Speakers

— A big thank you to all



The maritime sector is the only way to increase the country's economy from billion dollars to trillion dollars.

Chittagong Dry Dock Limited Managing Director Commodore Syed Misbah Uddin Ahmed was present as special guest. He said, due to geographical reasons, the fertile field of Bangladesh Maritime, even the distant Panchagarh's Tantuliya is connected with the sea ports of the country. But these opportunities must be exploited.

He also mentioned that the maritime sector is the only way to increase the country's economy from billion dollars to trillion dollars.

Commodore Syed Misbah Uddin Ahmad
(C), NUP, ndc, afwc, psc, BN,
Managing Director, Chittagong Dry Dock Limited

It goes without saying that waterways are the best and most convenient environment friendly and least costly among all transport sectors in this lower riparian country Bangladesh. To harvest resources from this sector, we need to offer them policy and regulatory supports, undertake capacity building training for the owners and operators and improve livelihood condition of the primary stakeholder families.

In order to utilize the complete potential of country Inland Water network, especially for waterborne trade, Government of Bangladesh is increasingly promoting the usage of Inland Water Transportation.

I am sure that for successful implementation of the program towards formulating a dynamic management system, Port Authorities, BIWTA, DoS, BIWTC will under the leadership of Ministry of Shipping play active and effective role in their turn.

Commodore Arif Ahmed Mostafa
(G) NUP, ndc, afwc, psc, BN
Chairman, Bangladesh Inland Water Transport Authority



Speakers

— A big thank you to all



Commodore Md. Ziaul Hoque
(TAS), OSP, ndc, afwc, psc, BN,
Managing Director
Bangladesh Shipping Corporation

Foreigners are interested in investing in Bangladesh's shipping sector. But the country's policy makers need to take appropriate steps to make their investment potential a reality.

Pointing out that the shipping sector of the future must be environmentally friendly, he said that after 2025, ships with conventional engines will have to pay an additional carbon tax if they want to use European seaports. This may increase the cost of transporting goods. To avoid this situation, the country's ocean-going ships must be modern technology and environment friendly. This will require investment.

A developing country like Bangladesh - not many countries in the world know the amount of business ventures it has, mainly from Marinotech Expo the world will get such information.

This international platform surely will serve the best we can do with the resources that we have in Bangladesh for getting maximum business for the country to do development of our economy and how our entrepreneurs can benefit from this maritime sector.

Saif Powertec Limited managing director Tarafder Md Ruhul Amin said that maritime sector capacity development would play a significant role in achieving the export target of \$1 trillion by 2030. 'Private sector stakeholders must be promoted for strengthening the ports' capacity and also extending the maritime operations across the globe,' he said.

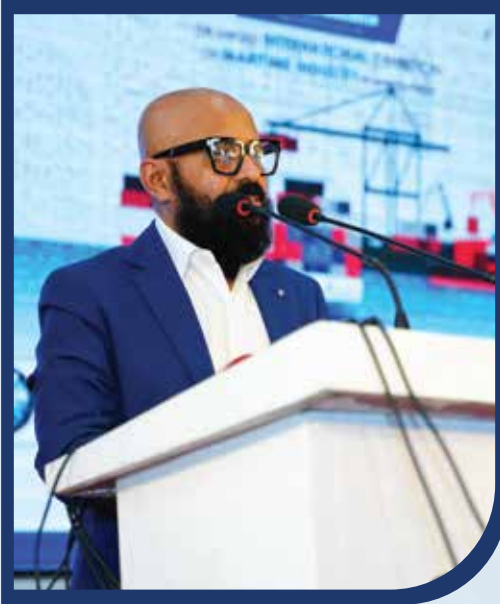
'Faster port service will reduce the cost of import and export business and our private sector has enough expertise to handle quick terminal operation. These activities should not be limited to themselves. It should be presented at the international level, so that they know and understand about our capabilities. It is hoped that more foreign investment will come in maritime trade through the united efforts of all - he added.

Mr. Tarafder Md. Ruhul Amin
Managing Director
SAIF Powertec Limited



Speakers

— A big thank you to all



Bangladesh Freight Forwarders Association president Kabir Ahmed said, 'There is no alternative to promoting the private sector to strengthen the local maritime sectors' capacity.' 'Every year we lose a big portion of potential foreign currency due to the lack of cargo handling capacity,' he said.

In the event, it was informed that the total import and export amount in the country in the financial year 2021-22 was 10 crore one lakh 12 thousand 942 million taka. Out of which only 9 crore five lakh 77 thousand 809 million taka has been completed by sea.

Mr. Kabir Ahmed

President

Bangladesh Freight Forwarders Association (BAFFA)



Speakers

— A big thank you to all

“ The event had host five network conferences in conjunction with the exhibition. There was a discussion on

- ☀ **Smart Ports**
- ☀ **Shipbuilding, Ship-breaking And Green Ship Recycling**
- ☀ **Shipping Business Beyond Boundary**
- ☀ **Maritime Education and**
- ☀ **Multimodal Transportation: An Enormous Potential In Bangladesh** ”



Rear Admiral A S M Abdul Baten

(Rtd), (SBP), ndc, psc, MPhil, PhD, FIEB, BN
Secretary General
Bangladesh Oceangoing Shipowners'
Association (BOGSOA)



**Commodore Mohammad
Maksud Alam**

(E), BSP, NUP, BCGM, BCGMS, ndc, psc, BN,
Director General, Department of Shipping.



MarEngr. Sajid Hussain

CEng CMarEng FIMarEST,
Commandant
Bangladesh Marine Academy –Chittagong



Commodore Syed Ariful Islam

BN (Rtd), Former Director General
Department of Shipping



Commodore M Shamsul Aziz

(L), NGP, psc, BN
Managing Director,
Khulna Shipyard Limited



Capt. Ataur Rahman

Principal
National Maritime Institute



Eng. Md. Manjurul Kabir

Chief Engineer & Ship Surveyor
Department of Shipping



Mr. Md. Mominur Rashid

Deputy Secretary (BIRA) Addl. Ch.
(Ship Recycling) And (Private
Sector & BIM), Ministry of Industries



Mr. Md. Shamsul Alam

B.Sc. in Naval Architecture & Marine
Engineering (BUET), MRINA(UK),
MIEB, MSNAME(USA)
Managing Director, Marine House Limited



Dr. Tariquul Islam

Naval Architect & Marine (BUET),
PhD (Marine Technology, Newcastle, UK)
Executive Director, Ananda Group.



Mr. Md. Al- Amin

Naval Architect (BUET), MRINA (UK),
MBA, LSSGB
Facility Coordinator, Kabir Group.

Key Segments



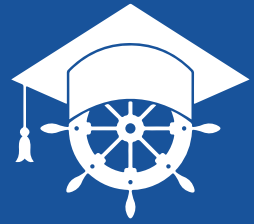
Shipbuilding
Ship-breaking
Green Ship Recycling



Naval
Architectural



Maritime
Technology



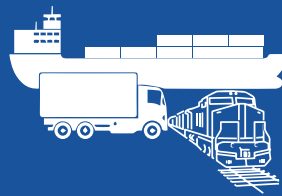
Maritime
Education



Maritime
Employment



Ports & Harbors
Management



Shipping
Logistics
Freight Forwarding



Financial and
Business Consulting

Key Outcomes



This expo and conference had helped to network between few foreign embassies, local stakeholders had the chance to reestablish relationships with various government departments & port authorities, DoS, BIWTA, BIWTC, KSY, CDDL, DEW and other private institutions in a business atmosphere.

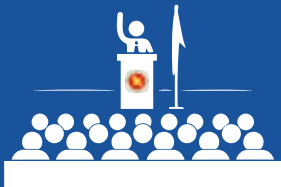
In particular, the cross-border maritime authorities has been aware of this platform in Bangladesh, resulting in massive foreign participation will increase in the next year.

VISITORS



5831

TOTAL VISITORS



GOVERNMENT
DEPARTMENTS

520



INDUSTRIAL
OWNERS

1239



CEO & MANAGERS

1692



ARCHITECTS ENGINEERS
& ACADEMIA

1360



GLOBAL DELEGATES

120



MEDIA

80



STUDENTS

567



GENERAL VISITORS

253

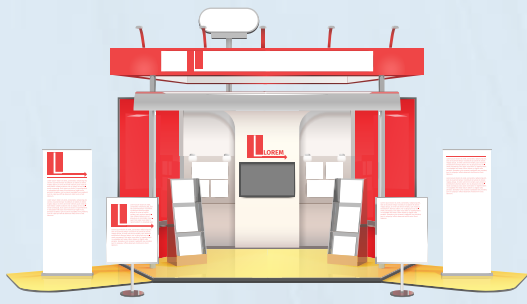
GLOBAL EXHIBITORS-2023

Title -Sponsor	Co-sponsors			
				
				

Serial No.	Name of Company	Country
1	Alliant Energy Solution(BD) Ltd.	Bangladesh
2	Ananda Shipyard & Shipways Ltd.	Bangladesh
3	ARI Simulation (Ref: Erectors)	Bangladesh
4	Asia Digital Lift Company	Bangladesh
5	Bangladesh Concrete Block & Paver Manufacture's Society (BCBPMS)	Bangladesh
6	Bangladesh Freight Forwarders Association	Bangladesh
8	Bangladesh Marine Academy, Chittagong	Bangladesh
9	Bangladesh Marine Academy, Rangpur	Bangladesh
10	Bangladesh Marine Contractor Association	Bangladesh
11	Basic Engineering Ltd.	Bangladesh
12	Bay Tech Ship Builders	Bangladesh
13	Bay-Tech NDT & Engineering Services	Bangladesh
14	Bay-Tech Ship Solution Zone	Bangladesh
15	Bell Dredging Pumps B.V	Netherlands
16	Berger Paints Bangladesh Ltd.	Bangladesh
17	Beyond Marine	Bangladesh
18	BSRM Wires Limited	Bangladesh
19	Capella Ship Management	Bangladesh
20	Chittagong Dry Dock Ltd.	Bangladesh
21	Chittagong Port Authority	Bangladesh
22	Combilift	Ireland
23	Concrete Protection System (CPS)	Bangladesh
24	Conveyor Logistics Ltd.	Bangladesh
25	Cordelia Container Shipping Line	United Arab Emirates
26	Dhaka Water Supply & Sewerage Authority (Dhaka WASA)	Bangladesh
27	Directorate of Seamen & Emigration Welfare	Bangladesh
28	Dockyard and Engineering Works Ltd.	Bangladesh
29	E-ENGINEERING LIMITED	Bangladesh
30	ENLIGHTEN VIBES	Bangladesh
31	ENS Engineering & Logistics	Bangladesh
32	Erectors Engineers & Architects	Bangladesh
33	Euro Power BD Ltd.	Bangladesh
34	Fuan Longkai Power Co., Ltd.	China
35	GroupNautica	Bangladesh
36	Hanif Maritime Limited	Bangladesh
37	Heinrich Corporation India Pvt. Ltd.	India
38	Indsafe	Bangladesh
39	Karnafuly Ship Builders Ltd.	Bangladesh
40	Khulna Shipyard Ltd.	Bangladesh
41	KSRM Steel Plant Ltd.	Bangladesh
42	MA ENTERPRISE	Bangladesh
43	MAC-N-HOM Marine Equipments (Pvt) Ltd	India
44	Marine Electronics Service	Bangladesh
45	Marine House Ltd.	Bangladesh

GLOBAL EXHIBITORS-2023

Serial No.	Name of Company	Country
46	Maven Autos Ltd.	Bangladesh
47	METAL Marine Engineering Trade & Accessories Logistics	Bangladesh
48	MULTICHANNEL	Bangladesh
49	National Maritime Institute	Bangladesh
50	Nativeway (Private) Limited	Sri Lanka
51	Ocean Electrical Ltd.	Bangladesh
52	Ocean Maritime Academy	Bangladesh
53	Omera Petroleum Limited	Bangladesh
54	Payra Port Authority	Bangladesh
55	Portland Group	Bangladesh
56	Prime Enterprise	Bangladesh
57	Prottasha Protection	Bangladesh
58	Reliance Shipping & Logistics Ltd.	Bangladesh
59	Rock Energy Limited	Bangladesh
60	Royal Machinery Corporation Ltd.	Bangladesh
61	RR-Imperial Electricals Ltd.	Bangladesh
62	Safeway Technologies Ltd.	Bangladesh
63	Saif Logistics Alliance Ltd.	Bangladesh
64	Saif Maritime Limited	Bangladesh
65	Saif Port Holdings Ltd.	Bangladesh
66	Saif Powertec Limited	Bangladesh
67	Salek Solar Power Limited	Bangladesh
68	Scania Marine Solution	Sweden
69	Seasafe	Bangladesh
70	Seatime Shipping Service	Bangladesh
71	SEAWAVE Marine Service	Bangladesh
72	Shams Group of Companies	Bangladesh
73	SHANDONG TAVOL MACHINERY CO.LTD.	China
74	Shell Marine Lubricants	Bangladesh
75	Signalium	Bangladesh
76	Singur Heavy Industry Ltd.	Bangladesh
77	Solex Logistics inc	Singapore
78	Southern Marine Service	Bangladesh
79	SR Shipping Limited	Bangladesh
80	SRAAF INTERNATIONAL	Bangladesh
81	Stellena	France
82	Sun Shine Corporation	Bangladesh
83	The Chartered Institute Of Logistics and Transport (CILT)	Bangladesh
84	Three Light Navigation	Bangladesh
85	Thuraya Telecommunications Company	United Arab Emirates
86	TLC-KoyaChemMfg SDN BHD, Malaysia	Malaysia
87	Top Tech Enterprise	Bangladesh
88	Tristar Surveys Limited	Bangladesh
89	TSI Limited	Bangladesh
90	Twin RHVAC System	Bangladesh
91	Utkarsh India Limited	India
92	Voltech Engineers Private Ltd.	India
93	Western Fleet Services	Bangladesh
94	Yanmar Power Technology Co. Ltd.-Japan	Japan



Stall & Sponsorship

23 24 25 MAY 2024

International Convention City Bashundhara (ICCB)
Kuril, Dhaka, Bangladesh

Sponsorship

■ Principal sponsorship	BDT 35,00,000	USD 35,000	Including 15% VAT
■ Title sponsorship	BDT 25,00,000	USD 25,000	
■ Co-sponsorship	BDT 15,00,000	USD 15,000	
■ Dinner sponsorship	BDT 8,00,000	USD 8,000	
■ Session-sponsorship	BDT 5,00,000	USD 5,000	

Principal-sponsorship

■ Number of Sponsors	01 nos
■ Offered Stall/Space provided	72 sqm
■ Company Logo visibility	Top of event logo
■ Company Logo would delighted in all printing materials	In Collaboration with
■ 5-minute Corporate AV on before starting program	06 (all) sessions
■ Corporate AV on Expo Entry	10 times in a day
■ PPT Presentation slot at Seminar	20 min
■ Advertisement in Buyer's Guide	Back Page
■ Company Profile in Buyer's Guide	01 Page
■ CEO's Welcome Message in Buyer's Guide	01 Page

Title-sponsorship

■ Number of Sponsors	01 nos
■ Offered Stall/Space provided	48 sqm
■ Company Logo visibility	Top corner with organizer logo
■ Company Logo would delighted in all printing materials	YOUR COMPANY Presents
■ 5-minute Corporate AV on before starting program	04 sessions (including opening)
■ Corporate AV on Expo Entry	10 times in a day
■ PPT Presentation slot at Seminar	20 min
■ Advertisement in Buyer's Guide	Inner Cover Page
■ Company Profile in Buyer's Guide	01 Page
■ CEO's Welcome Message in Buyer's Guide	01 Page

23 | 24 | 25 MAY
2024

Stall & Sponsorship

Co-sponsorship

■ Number of Sponsors	6 nos
■ Offered Stall/Space provided	36 sqm
■ Company Logo visibility	Panel
■ Company Logo would delighted in all printing materials	Co-sponsor
■ Corporate AV on any one session	5-minute
■ Corporate AV on Expo Entry	10 times in a day
■ PPT Presentation slot at Seminar	15 min
■ Advertisement in Buyer's Guide	Inner Page
■ Company Profile in Buyer's Guide	01 Page
■ CEO's Welcome Message in Buyer's Guide	01 Page

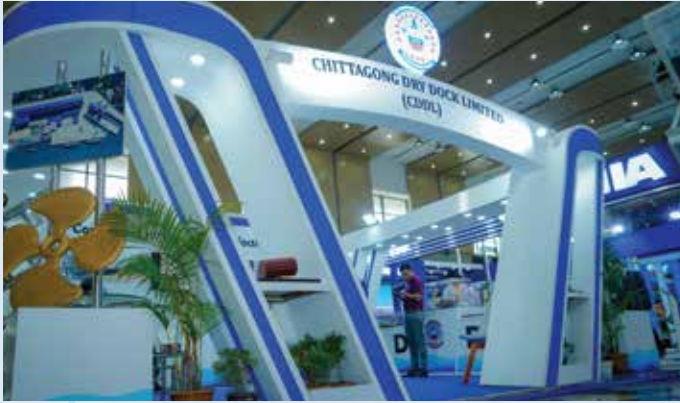
Dinner-sponsorship

■ Number of Sponsors	01
■ Company Logo visibility	Top Corner
■ Company Logo would delighted in only desired session	Session Sponsor
■ Corporate AV on any one session	5-minute
■ Corporate AV on Expo Entry	5 times in a day
■ PPT Presentation slot at Seminar	20 min
■ Advertisement in Buyer's Guide	Inner Page
■ Company Profile in Buyer's Guide	01 Page

Session-sponsorship

■ Number of Sponsors	02-per session
■ Offered Stall/Space provided	9 sqm
■ Company Logo visibility	Top Corner
■ Company Logo would delighted in only desired session	Session Sponsor
■ Corporate AV on any one session	5-minute
■ Corporate AV on Expo Entry	5 times in a day
■ PPT Presentation slot at Seminar	15 min
■ Advertisement in Buyer's Guide	Inner Page
■ Company Profile in Buyer's Guide	01 Page

23 24 25 MAY 2024



Stall & Sponsorship

Buyers Guide Advertisement

■ Inner A4 size full page color	BDT 80,000	USD 800	Including 15% VAT
■ Cover Back Inner A4 size full page color	BDT 1,20,000	USD 1,200	
■ Back Cover Inner A4 size full page color	BDT 1,60,000	USD 1,600	
■ Back A4 size full page color	BDT 2,00,000	USD 2,000	

Only Stall and Pavilion Fees

Stall Size in Meter	Shell Space / Unit Price per sqm BDT 16,500 & USD 250		Raw Space / Unit Price per sqm 14,500 & USD 230	
	BDT	USD	BDT	USD
■ 3m x3m = 9sqm	BDT 1,48,500	USD 2,250	BDT 1,30,500	USD 2,070
■ 3m x6m = 18sqm	BDT 2,97,000	USD 4,500	BDT 2,61,000	USD 4,140
■ 3m x 9m = 27sqm	BDT 4,45,500	USD 6,750	BDT 3,91,500	USD 6,210
■ 5.5m x 6m = 33 sqm	BDT 5,44,500	USD 8,250	BDT 4,78,500	USD 7,590
■ 6x6= 36sqm	BDT 5,94,000	USD 9,000	BDT 5,22,000	USD 8,280
■ 5.5m X 12m = 66 sqm	BDT 10,89,000	USD 16,500	BDT 9,57,000	USD 15,180
■ 6x12= 72sqm	BDT 11,88,000	USD 18,000	BDT 10,87,500	USD 16,560

15% VAT would be added Shell Space – fully decorated stall / Raw Space – only space and exhibitors would make its own

Facilities; Per 9 sqm Shell Stall

Complete booth construction with wall to wall carpet, 1 table, 2 chairs, 2 tube light, 1 dustbin, company name fascia, one page company profile in buyer's guide

GLOBAL EXHIBITORS-2023

 SHAPING THE ENERGY FUTURE	 Ananda Shipyard & Slipways Limited				
	 Bangladesh Marine Academy LeaderSHIP	 BMA-RANGPUR		 BASIC ENGINEERING LTC	 BRY-TECH
	 BERGER Trusted Worldwide			 C&M CAPELLA SHIP MANAGEMENT	 Chittagong Dry Dock Limited
	 COMBILIFT LIFTING INNOVATION	 CPS CONCRETE PROTECTION SYSTEM NEXT GENERATION WATERPROOFING	 CONVEYOR LOGISTICS LTD.	 CORDELIA CONTAINER SHIPPING LINE	
	 Dockyard and Engineering Works Limited	 ENGINEERING Your Ultimate Solution of Engineering		 ENS ENGINEERING & LOGISTICS	
 Euro Power BD Ltd.	 LONGKAI POWER SOLUTIONS		 hanif Maritime Limited.		 INDSAFE WHERE SAFETY MATTERS
 Karnafuly Ship Builders	 Khulna Shipyard Ltd.	 KSRM শেকড় থেকে শিখরে	 MAC N HOM MARINE EQUIPMENT LTD. Let's make sailing safer	 MES MARINE ELECTRONICS SERVICE	 Multichannel
 Marine House Ltd.			 NativeWay	 National Maritime Institute	 Omara PRIORITY
 OCEAN ENGINEERING LTD	 Ocean Maritime Academy			 PORT LAND SINCE 1989	
 RR KABEL wires without worries	 Reliance Smartest solution		 ROYAL MACHINERY CORPORATION LIMITED	 Stellana A HEXPOL COMPANY	
 SLA SAIF LOGISTICS ALLIANCE LIMITED	 SAIF MARITIME LTD.	 SAIFPORT HOLDINGS LIMITED	 SAIFPOWERTEC	 SSPL	
 seasafe A GroupNautika Company	 SEATIME SHIPPING SERVICES	 Seawave Marine Service	 SHAMS GROUP OF COMPANIES SINCE 1978	 TAVOL CRANES GROUP	
	 SINGUR	 SOLEX Logistics	 Southern	 BRSM	 SAIF International A Complete Service Solution
 TWIN RHVAC SYSTEMS	 The Cleveland Institute of Engineering and Technology	 TLN THREE LIGHT NAVIGATION	 THURAYA	 TLC-KOYACHEMFG SDN BHD	 TRISTAR SURVEYS LIMITED
	 UTKARSH Life demands. We deliver.	 VOLTECH EXCELLENCE IN ENGINEERING PRODUCTS & SERVICES	 WASA	 WESTERN FLEET SERVICES	 YANMAR

ExpoNet Exhibition (Pvt.) Ltd.

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